

**ALPIQ**

Alpiq at a glance





Alpiq is a new Swiss energy leader. We offer customers intelligent solutions for their energy needs, plus know-how of the highest calibre. Alpiq was created at the beginning of 2009 as a result of the merger of Swiss energy companies Atel and EOS. Today we are one of the largest energy companies in Europe, with a workforce of some 10 000 serving customers in 29 countries across Europe.



#### Active across Europe

Alpiq is there for its customers in 29 countries across Europe. We offer products and services for power generation, energy trading and sales in 24 countries. Plus a wide range of energy services via 30 companies in around 200 locations.

- Trading and sales companies
- Energy services
- Power generation

Note: The colour codes denote the field of activity in the relevant country and do not provide information on the number and location of the sites.

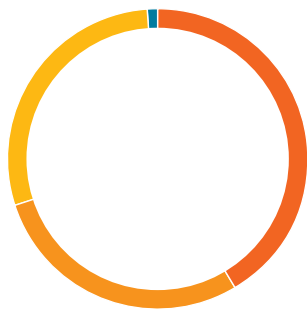
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# Energy Segment

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Alpiq generates a mix of base load and attractive peak load energy from its own power stations. At the same time we engage in electricity transmission, energy trading and electricity sales. We also offer our customers solutions tailored to their individual needs.

**Generation 2008**  
(Total: 21.17 TWh)



Fossil	41.5%	8.78 TWh
Hydraulic	28.5%	6.03 TWh
Nuclear	29%	6.15 TWh
New renewable energies	1%	0.21 TWh

## Power generation and transmission

Eco-friendly hydroelectric power plays a central role in our mix of base load and peak load energy. We operate power stations in several European countries and deliver energy to our customers flexibly and in line with their requirements. In Switzerland we supply electricity to one third of the population. As the largest high-voltage grid owner in Switzerland, we help to ensure the reliable transportation of electricity to our customers.

## Energy trading and electricity sales

Alpiq is active on all major European electricity exchanges and trading platforms. We trade in electricity, gas, coal and oil products, standardised and structured products, as well as emissions allowances, and are continually expanding our leading position as an independent energy trader. We provide key account customers with access to energy exchanges and trade on their behalf. Our trading and sales operations cover 24 countries around Europe and are closely coordinated so as to offer solutions tailored to our customers' needs. Energy suppliers and other industries benefit from our energy products for flexible, on-demand energy procurement.

## Business fields within the Energy Segment:

- Energy Trading
- Electricity Sales
- Energy Management Services

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# Energy Services Segment

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Alpiq delivers a comprehensive range of technical services for buildings, transport and traffic, infrastructure facilities, energy supply and communications. Services range from power generation to the transmission, distribution and application of energy.

## Energy efficiency

Alpiq promotes energy efficiency. Alpiq EcoServices AG offers modular products for energy-efficient facility management, from strategy, design, planning and implementation to operations and plant contracting. By delivering plant engineering and building services that enhance energy efficiency, Alpiq is helping to reduce carbon emissions and promote sustainable resource management.

## Building technology and transport technology

Alpiq delivers building technology for energy-efficient facility management – from consulting to maintenance and repairs. Our modular services cover electrical technology, heating, ventilation, air conditioning and sanitation, security and automation technology, and information and communication technology (ICT). Our transport technology solutions keep traffic flowing in the right lanes. We develop, plan and build all types of systems for railways, from catenary systems to integrated offerings for railway safety and security. For road traffic we deliver traffic control systems, traffic and parking systems and electrical equipment for motorways and tunnels.

## Energy generation and plant engineering, Energy supply and communication technology

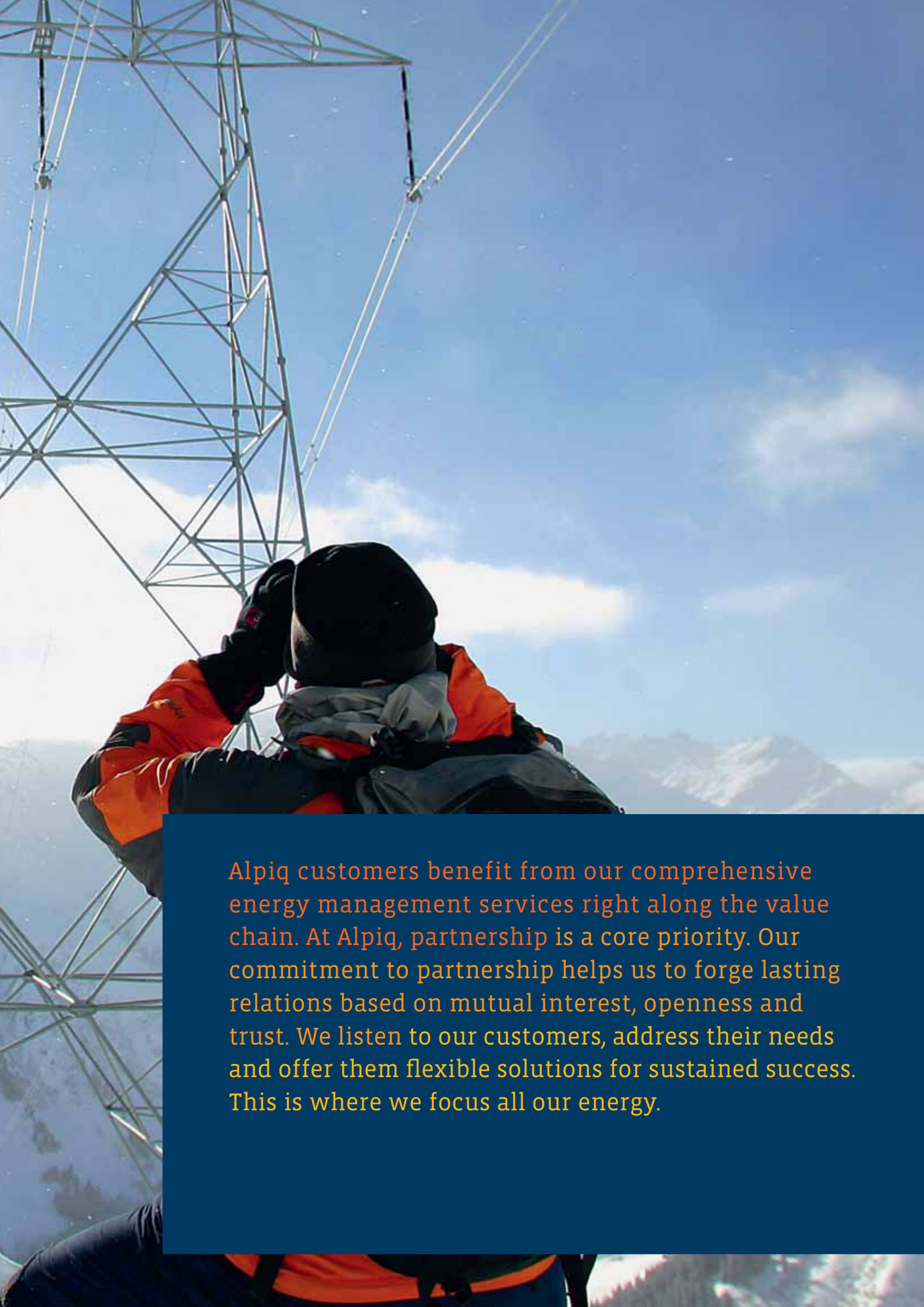
As a full-service provider, Alpiq delivers all the technical services required for infrastructure facilities, from the generation, transmission and distribution of energy to its application. Our power generation services include the planning, construction and servicing of facilities for energy generation, hot water, steam and for refrigeration units, including work contracted by large power stations. We are active in plant engineering, and build turnkey facilities for the chemical and petrochemical industry. Our energy supply technology services build and extend modern power supply infrastructures. We are also experts in communication technology at all network levels.

## Business fields within the Energy Services Segment:

- Building Technology
- Transport Technology
- Energy Generation
- Plant Engineering
- Energy Supply Technology
- Communication Technology



Alpiq offers energy services with added value. Whether for constructing power stations and transmission grids, or for building services, transport and communication technology, we are your partner along the entire process chain: from the generation and transmission of power to its distribution and utilisation. We bring electricity safely and reliably to wherever customers need it, and in so doing derive maximum value from energy.



Alpiq customers benefit from our comprehensive energy management services right along the value chain. At Alpiq, partnership is a core priority. Our commitment to partnership helps us to forge lasting relations based on mutual interest, openness and trust. We listen to our customers, address their needs and offer them flexible solutions for sustained success. This is where we focus all our energy.

[www.alpiq.com](http://www.alpiq.com)

